



PENTAGON CHEMICALS

UK CHEMICAL FIRM LOOKS TO IMPROVE EFFICIENCY WITH INTEGRATED SOLUTION

Award-winning Pentagon Chemicals Ltd., a manufacturer of fine and specialty chemicals, delivers process technology and services to 250 customers. With two production operations and a global network of 800 suppliers, Pentagon turned to the SAP® Business ByDesign™ solution to help manage its business processes efficiently and transparently.

QUICK FACTS

Company

- Name: Pentagon Chemicals Ltd.
- Business context: Chemical manufacturing
- Location: Workington and Halebank, United Kingdom
- Industry: Chemicals – agricultural and specialty
- Products and services: Organic intermediates for specialty, agrochemical, and pharmaceutical markets
- Revenue: US\$76 million
- Employees: 190
- Web site: www.pentagonchemicals.co.uk

Challenges and Opportunities

- Establish a business platform to support Pentagon's aggressive growth and improvement strategy
- Replace disparate systems and data sources causing inefficiency and inconsistency
- Increase transparency of operational processes
- Improve forecasting process
- Predict raw materials requirements more accurately to remove short-term, reactive purchasing

Objectives

- Strengthen customer relationships and increase sales through more-accurate forecasts and timely fulfillment
- Increase efficiency by integrating supply chain processes
- Streamline manufacturing processes
- Improve control and visibility of operations and inventory
- Reduce complexity and cost of IT systems
- Tighten information security

Why SAP® Business ByDesign™?

- Transparency and control of the entire business
- Integration of sales, planning, purchasing, manufacturing, and financial processes
- Predictable, lower total cost of ownership of hosted solution

Benefits from SAP Business ByDesign

Key Innovations

- Improved relationships with all business partners due to reliable sales and manufacturing commitments
- Reduced IT complexity with low system administration needs

Deployment Highlights

- Almost-complete scope of SAP Business ByDesign rolled out to over 20 users in 2 operating companies
- Efficient management of complex data migration

“SAP Business ByDesign helps Pentagon’s aggressive growth and improvement strategy. It standardizes our business processes, supports scalable supply chain processes, delivers complete visibility of inventory, and increases transparency and efficiency across all business operations. All this, and a reduction in IT support overheads.”

Nicholas A. Lindop, General Manager,
Pentagon Chemicals Ltd.



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